

## **CHALLENGE THE STORAGE QUO**

Tintri challenges convention—what we call the 'storage quo'—with storage specifically built for virtualized and cloud environments.

2008
2011
2014
2015

400+
employees

1,000<sup>TH</sup> VMstore sold
VMstore named Infoworld
'Technology of the Year'

26 TH
top place to work in the Bay Area

Tintri delivers MORE than conventional storage





"No one could outperform Tintri in any aspect of our POC. Tintri left the other storage vendors in the dust."

MANAGEABILITY

LUNs and volumes

Individual VMs
Manage what matters

4.1x more VMs

PERFORMANCE

Sequential FIFO

Performance isolation
VM-level QoS

6.5x more IOPS

VALUE

Over-provisioning

Headroom gauge
Zero guesswork

4.7x more capacity

Tintri is the only storage system purpose-built for virtualized environments.

2005

2014

2% workloads virtualized  $\rightarrow$ 

~70%
workloads
virtualized

**DEPLOYMENT USE CASES** 



virtual desktop infrastructure



server virtualization



software development



private cloud

84%

improved performance

"In just ten seconds Tintri can do what the legacy storage system did in eight hours."



62% >

"I don't manage storage anymore.

My performance bottlenecks are either gone or easy to spot."



50%

"Tintri accommodates twice the IOPS at less than one third the latency in one fourth the footprint."



# Tintri positioned as a VISIONARY in the 2014 Magic Quadrant for General-Purpose Disk Arrays

## **Gartner**

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### **ESG LABS WOWED BY TINTRI TEST RESULTS**

datastore to manage

8
minutes to install, configure and deploy first VM

2.5 hours to deploy 1,000 linked clones <\$60

"There is almost zero configuration required in the Tintri VMstore—the product is fully tuned and ready to use the moment it gets an IP address."

#### **2015 TINTRI FOOTPRINT**

400,000+
mission critical VMs

covering a footprint of

40+ Petabytes for hundreds of customers including...

6 of the Fortune 15 who collectively rave about Tintri via a...

90+ point Net Promoter Score

