



Hosted.nl, located in Zevenaar, The Netherlands, is a fast-growing cloud provider that offers managed services, Infrastructure as a Service (IaaS), and Platform as a Service (PaaS) to

numerous businesses and individuals in Europe. The cloud provider's goal is to increase its customers' online success by supplying and supporting them with professionalism, extensive industry knowledge, and innovative products.

The Challenge: Flexibility to Meet Diverse Customer Needs

"Each of our platforms is different, just like every customer is different," explained Jeroen Gerritsen, Managing Director of Hosted.nl. "To cater to our customers' needs and exceed their expectations, we needed a very flexible solution. We have found this flexibility with the VMstore systems."

Hosted.nl is Europe's first provider to integrate the Tintri VMstore systems into three different hypervisor platforms to meet any customer's unique business needs. The hypervisor platforms are used for Desktop as a Service hosted on Hyper-V, VMware Resource pools, and Citrix XenServer virtualization.

The Solution: Tintri VMstore

"Thanks to VMstore's smart storage solution, we can get detailed real-time information on individual VMs. This insight puts VMstore far ahead of traditional storage solutions," said Gerritsen.

The Result: Simplified Management, Support for Multiple Hypervisors

The Tintri VMstore systems were designed from the ground up to support multiple hypervisors concurrently, including VMware vSphere, Citrix XenServer, and Microsoft Hyper-V, while providing the same level of per-VM data management and monitoring across all of three platforms.

"As a result of the implementation of VMstore, our consultants are spending far less time on support and maintenance, due to the extensive monitoring and analysis tool, Tintri Global Center." Gerritsen elaborated: "Tintri Global Center makes it possible for us to easily see the state of our complete infrastructure, and fully informs us about the vulnerabilities and performance bottlenecks of our entire cloud environment."

Challenges

- Varying customer needs require different storage solutions
- Required real-time information on individual VMs

Solution

- Tintri VMstore

Results

- Simplified management
- Increased visibility
- Support for multiple hypervisors

"Thanks to VMstore's smart storage solution, we can get detailed real-time information on individual VMs. This insight puts VMstore far ahead of traditional storage solutions."

Jeroen Gerritsen, Managing Director of Hosted.nl.

Experience Different! For more information on how Tintri VMstore can turbo-charge your business success through a simple, Intelligent Infrastructure, visit tintri.com/vmstore.