

CASE STUDY

Totaljobs Gets Top Performance on a Budget with Tintri IntelliFlash™

IntelliFlash

Totaljobs Group

With a mix of generalist and specialist job boards, crossing the breadth and depth of the UK workforce, Totaljobs Group (TJG) is the UK's leading hiring platform, providing access to over 19 million searchable candidate profiles.

Formed in 1999, Totaljobs Group has now grown to include multiple brands. Making up the Totaljobs network: Totaljobs, Jobsite, CareerStructure, CityJobs, eMedCareers, Just Engineers

and RetailChoice. TJG also has a number of niche brands: Caterer.com, CatererGlobal, CWJobs and Milkround.

With a head office in London and offices in Birmingham, Cardiff, Glasgow, Havant, Leeds, Manchester, and Nottingham, the 11 brands of Totaljobs Group are able to offer local service with national reach. Together these brands are the UK division of StepStone Group, one of the world's largest e-recruitment businesses.

With technology needing to be at the forefront of TJG's offering, it's imperative that they work with credible and reliable systems.

The Challenge: Expensive Legacy Systems Need Renewal on a Limited Budget

Holger Sell was looking for maximum performance and capacity on a limited budget. As Head of Corporate IT for Totaljobs Group, he knew it was time to explore new technology for their storage infrastructure. Their legacy systems were coming out of their support contract, and renewal was going to be very expensive.

The IT team at Totaljobs Group had always worked with major vendors in the tech industry, mainly because they were known entities. It was seen as a risk to try new solutions, that is until Holger learned about Tintri IntelliFlash.

With a 100% virtualized environment and some budget constraints, he agreed to a demo of the IntelliFlash HD-Series. The higher cost of staying with their existing solution suddenly became even less attractive when he saw what he could get in IOPs, compression, dedupe, and overall performance; all at a much better price point. "What I saw was very, very good. The capacity was there, it was all singing and dancing, all the boxes were ticked. The biggest hurdle was to persuade my manager to go with a solution we were unfamiliar with," recalls Holger.

The Solution: Tintri IntelliFlash HD-Series

Holger and his team went through an extensive vendor evaluation process, assessing several storage solutions. The Tintri IntelliFlash solution came out on top, as it undeniably met or exceeded all the criteria they had.

"We had a lot of discussions and spoke to other customers," Holger continues. "It was quite interesting to see how they utilize Tintri's IntelliFlash solution. It gave me more confidence to propose the purchase to my manager." Holger went on to say that he never saw the account manager on their legacy systems. They were a large enterprise and it seemed like they only paid attention to large enterprise clients. His contact was always changing, and he never had a face to the name. "Whereas with IntelliFlash, I know who I need to contact, and I know where to find them. They are always available, and always answer any questions we have."

Tintri IntelliFlash went into production and Holger and his team, including management, have been very happy with the results. The current use case at Totaljobs Group is Tier One storage for their development department, mainly their VMware environment for developers to program and develop products. There are also data warehouse applications, business applications, and servers.

Challenges

- The need for maximum performance and capacity on a limited budget
- Legacy systems were at end of support contract with expensive renewal

Solution

- Tintri IntelliFlash HD2040-100

Results

- Dramatically enhanced user experience
- Higher performance at lower cost
- Close to 90% space savings, from 18RU to 2RU
- 20TB increase in capacity
- Better data reduction at 3:1



Tintri
Intelligent Infrastructure

The Results: Higher Capacity, Better Performance and Smaller Footprint at Lower Cost

The space savings was significant, close to 90% as they went from 18RU to 2RU. That came with a substantial increase in capacity as well, up 20TB with better performance and speed than their previous solution. "Data reduction is a lot higher now at around 3:1 on the environment which is very good," says Holger.

"When we migrated to IntelliFlash we saw a performance boost, and I heard our DBA saying it is much quicker now and that's good." An average time saving of 5 minutes executing our Terraform automation scripts doesn't sound like a lot but considering 5 minutes over 100s of VM builds and developers, it all adds up. With the combination of high performance, low latency, and high capacity, Holger and his team can now simultaneously support analytics, simulations, and their data warehousing applications while supercharging business applications. IntelliFlash systems are VM-aware, simplifying provisioning, backups, disaster recovery, cloning and more. The time saved means the developers at Totaljobs Group can spend more time on innovation helping the bottom line, rather than maintenance and administration.

Holger wraps up the Tintri IntelliFlash experience with, "Not only was the product experience different in a good way, it's also been a different experience from an account management perspective. We went from not having a dedicated account manager to 100% dedicated, personalized service. Implementation was quick and easy; we had a few questions initially and they were all swiftly acknowledged and answered. The IntelliFlash experience has been great!"

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Holger Sell, Head of Corporate IT, Totaljobs Group

Experience Different! For more information on how Tintri IntelliFlash can turbo-charge your business success through a simple, Intelligent Infrastructure, visit tintri.com/intelliflash.