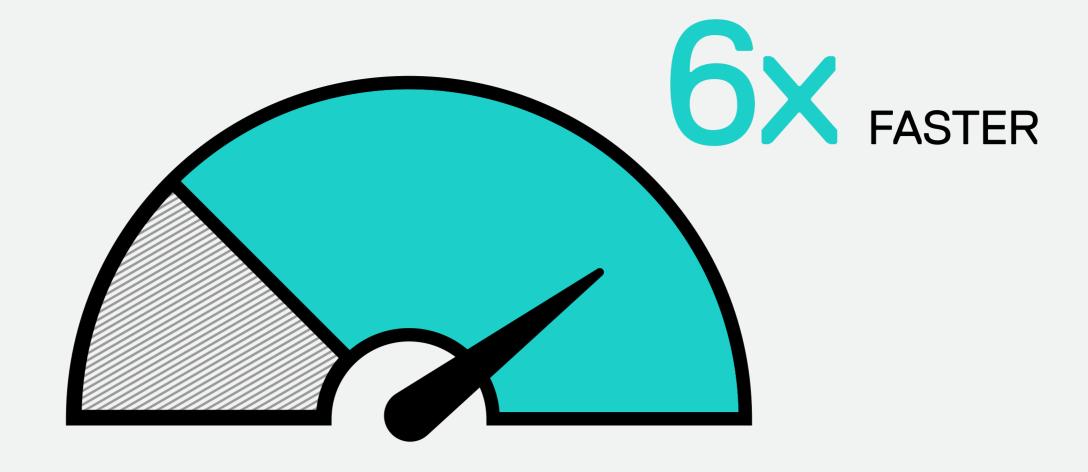
Simple and painless VDI with Tintri

Countless organizations have chased the Virtual Desktop Infrastructure (VDI) dream to increase control and consistency, but also reduce cost. Most have struggled to make VDI a reality. The nightmare is most often conventional storage—it's simply not built for highly virtualized environments.

But the right storage system can prevent the three primary pain points that plague VDI success.

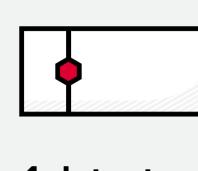
PAIN 1. Performance



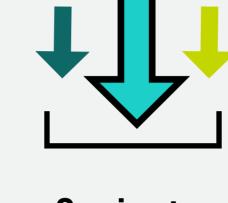
Tintri customers speed performance **6x** compared to similar hybrid storage systems

Boot storms and anti-virus scans can drain storage performance resources, crippling VDI and frustrating end users. That's why Tintri stores your desktop image in flash and assigns every individual VM its own lane.

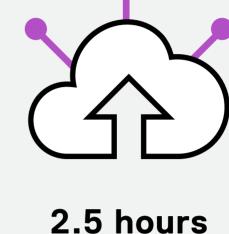
In third-party performance testing, ESG Labs, an IT research, analysis, strategy and validation firm, found that **Tintri requires**:



1 datastore to manage



8 minutes to install, configure and deploy the first VM



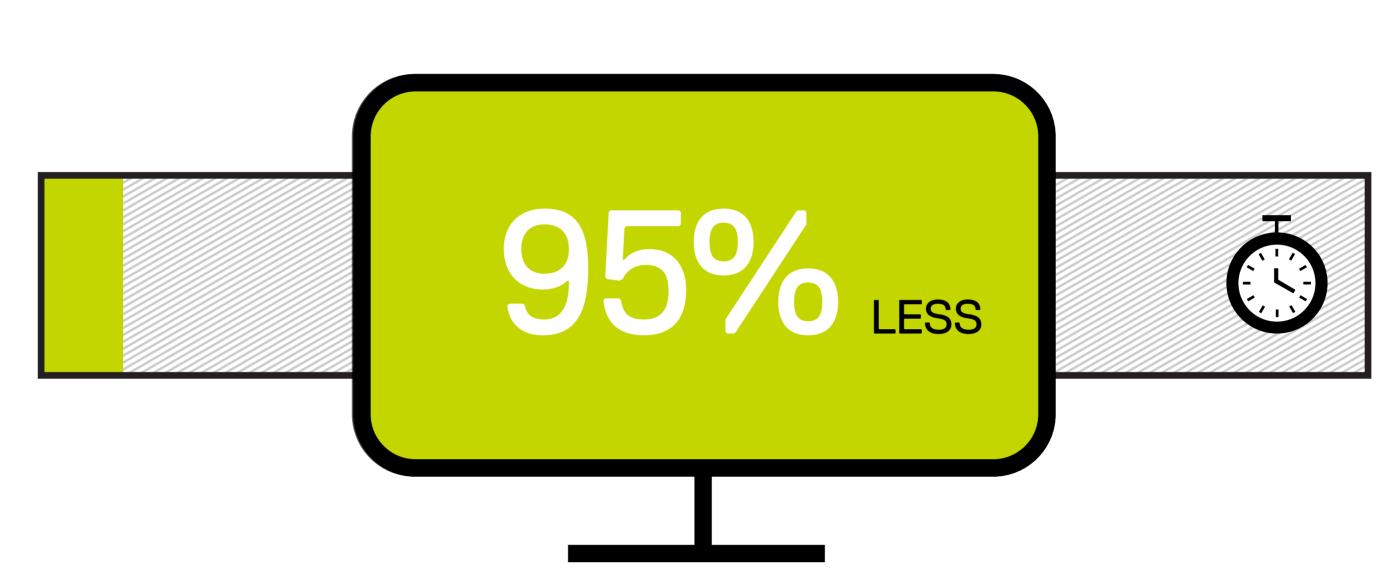
to deploy 1,000 linked clones

"All of the complexity of conventional storage is gone. We don't have to manage our storage anymore and our VDI just works." - University of Arkansas

PAIN 2. Manageability

for something as different and distributed as VDI.

entire data center shares. One Tintri customer:



(yes, that's the real average) versus conventional storage

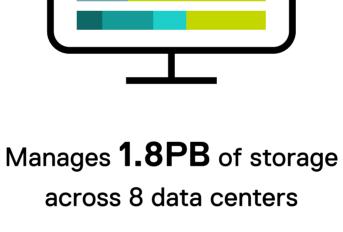
Tintri reduces time spent managing storage by 95%

Fortunately, Tintri has none of the LUNs and volumes that over-complicate conventional storage. Manage, replicate, clone, snapshot and analyze virtual machines—a language the

Storage often takes deep expertise (and a lot of effort) to monitor and maintain—especially



"The unique VM-aware architecture, the simplicity of

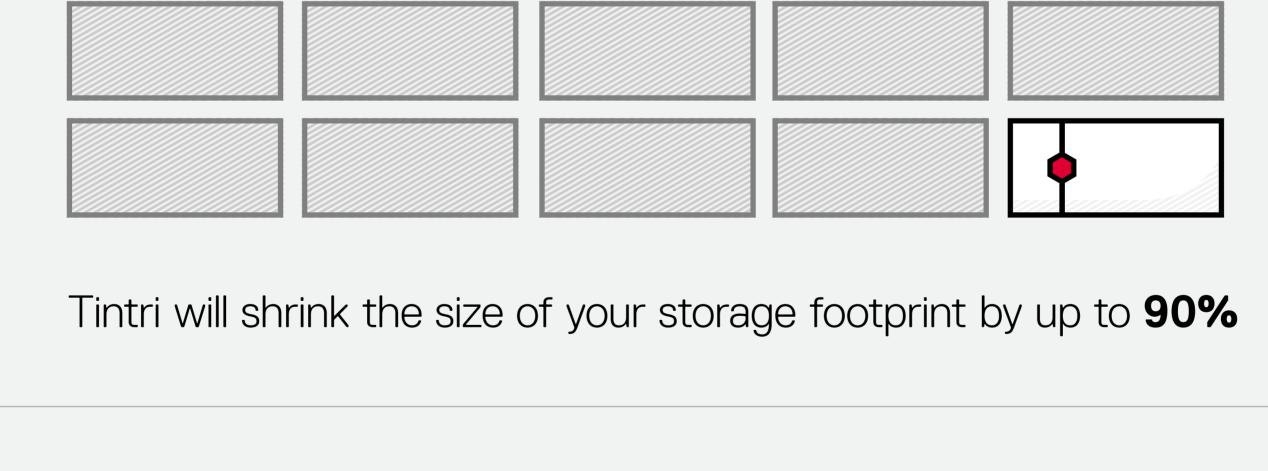




management, and the cost-effectiveness set Tintri apart."

- Bartholomew County

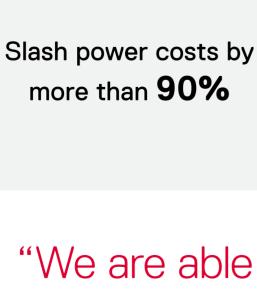
PAIN 3. Value

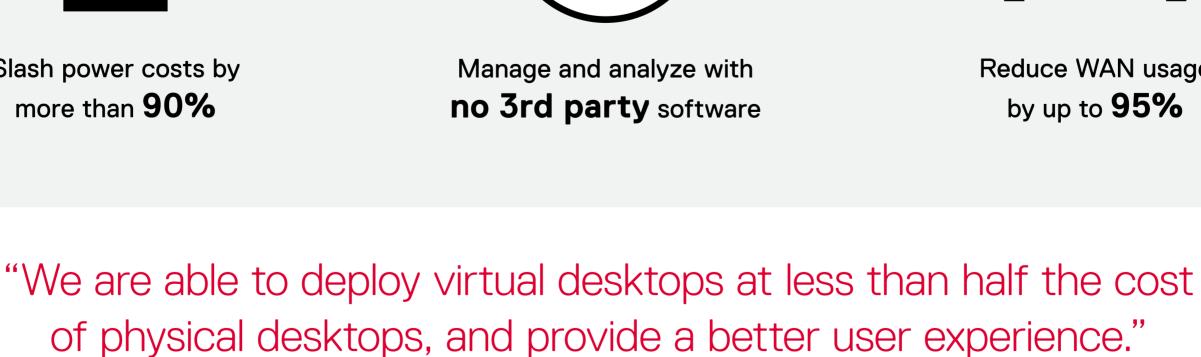


90% LESS

\$1,000 per desktop. Since Tintri operates at the VM-level it can pack VMs far more densely and put an end to over-provisioning. With Tintri you can:

Storage can run up to 40% of the total cost of a VDI project, adding up to more than







- Yavapai College





ConocoPhillips



UnitedHealthcare



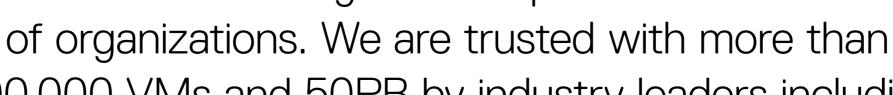


MillerCoors^{**}



















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